



SIRENSALES

# *Closer Clarity Packet*

*Role, compensation, expectations, and written acknowledgment*

Sirens are trained to close high-ticket cash deals and earn a percentage of the cash they help bring in. Depending on deal size and written terms, typical closer commissions can land in the \$2k-\$15k range per closed cash deal.

Prepared for prospective SirenSales closers



# 1. What the role is

**Plain-English role:** A SirenSales closer helps qualified prospects understand an offer, answer questions, handle objections, follow up, and close when the opportunity is a fit.

Trust

Follow-up

Closing

## WHAT CLOSERS DO

- Learn the offer, price, prospect profile, and common objections.
- Join or lead qualified sales conversations.
- Ask clean questions, clarify need, and guide the prospect toward a decision.
- Follow up professionally and keep deal notes current.
- Represent the offer with care, honesty, and composure.

## WHAT THIS IS NOT

- It is not unpaid community labor.
- It is not random spam or cold pitching strangers without structure.
- It is not vague work without clear compensation terms.
- It is not a promise of guaranteed income.

## 2. How compensation works

**\$2k-\$15k**

typical commission range per closed cash deal

Closers earn a percentage of the cash collected on deals they help close. The exact percentage depends on the offer, deal size, closer role, attribution, refund terms, and the written deal sheet.

### EXAMPLE COMMISSION MATH

| Cash collected | Example % | Example commission |
|----------------|-----------|--------------------|
| \$20,000       | 10%       | \$2,000            |
| \$50,000       | 10%       | \$5,000            |
| \$100,000      | 10%       | \$10,000           |
| \$150,000      | 10%       | \$15,000           |

**Important:** Earnings are not guaranteed. The examples above show how commission math can work when cash is collected and the closer's terms are already agreed in writing.



### 3. *Time, availability, and standards*

The opportunity is remote and flexible, but it works only when closers are consistent. If a closer accepts a lead, sales call, or follow-up responsibility, the expectation is professional follow-through.

#### SUGGESTED AVAILABILITY BANDS

Starter: 3-5 hrs/week

Active: 5-10 hrs/week

Growth: 10+ hrs/week

#### BASELINE EXPECTATIONS

- Review the business-specific training hub before handling live opportunities.
- Study the main offer links, proof, pricing, buyer profile, and close notes.
- Show up prepared for scheduled calls.
- Respond to active-deal messages within 24 hours unless otherwise agreed.
- Update deal status after important prospect interactions.
- Protect prospect, offer, pricing, and internal training information.



## 4. *Questions every closer should ask*

### WHAT IS MY EXACT ROLE?

You help qualified prospects understand the offer, handle questions and objections, follow up, and close when there is a fit.

### HOW DO I GET PAID?

Commission on cash collected from deals you help close. Any other structure must be agreed separately in writing.

### WHAT PERCENTAGE DO I EARN?

The percentage is set before live deal work starts. It can vary by offer, deal size, and role on the close.

### WHEN ARE COMMISSIONS PAID?

After client payment is received and cleared, according to the written payout terms.

### IS THERE A WRITTEN AGREEMENT?

Yes. Role, commission percentage, payout timing, refund terms, confidentiality, and expectations should be written down before deal work.



## 5. Deal terms snapshot

Use this section before assigning a live opportunity. The point is to make compensation and expectations clear before the closer invests time into the deal.

Offer / client:

Closer name:

Deal value:

Cash collected:

Commission %:

Payout timing:

Training hub / main links:

Refund / clawback terms:

~~Recommended commission trigger:~~ *commission is earned when buyer payment is received and cleared, subject to written refund or chargeback terms.*

Weekly availability:



## 6. Closer acknowledgment and signature

By signing below, the prospective closer acknowledges that they understand the SirenSales role, compensation model, expectations, and need for written deal terms before handling live opportunities.

### ACKNOWLEDGMENTS

I understand the role is performance-based closing support for qualified opportunities.

I understand compensation is a percentage of cash collected on deals I help close, based on written terms.

I understand the \$2k-\$15k range is not guaranteed and depends on deal size, cash collected, and agreed terms.

I understand each business has its own training hub, offer links, deal intel, and close instructions to review before live deal work.

I understand live deal work should have written terms before I begin.

I agree to protect confidential client, prospect, offer, pricing, and training information.

### SIGNATURE

Closer legal name:

Email:

Signature:

Date:

SirenSales representative: